Samruddhi Realty Ltd



CMP: INR46.25

Stock data

BSE code	535466
BSE ID	SRL
Face value (INR)	10.0
No of shares (m)	8.4
Market cap (INRm)	389.1
3m avg. daily vol (No)	983.6
Free float (INRm)	121.0
Dividend yield FY13 (%)	0.0

S&P BSE SME IPO	897.9
-----------------	-------

Stock performance (%)

52-week H/L	INR51.00/30.50				
	1M	3M	12M		
Absolute (%)	15.6	10.1	38.1		
Relative (%)	10.7	-36.1	-210.3		

Shareholding pattern (%)

Promoters	FIIs	DIIs	Others
68.90%	0.00%	0.00%	31.10%

Relative stock movement



June 2014

Company Overview

Samruddhi Realty Limited (SRL), based out of Bangalore, was incorporated on November 28, 2003. During the initial years, company undertook the execution of high value luxury apartments under the small size segment. SRL completed such initial projects with assured quality standards and delivered them to the customers in the scheduled time, which helped them to grow in the sector. SRL has completed 4 different projects at different locations in Bangalore covering a total of 1,25,528 sq. feet of area and presently, 6 projects are in the pipeline. SRL has plans to expand its operations to other cities viz. New Delhi, Chennai, Pune, Ahmedabad and Hyderabad. The equity shares were listed with effect from April 12th, 2013.

H2FY14 and FY14 performance

- Net revenue increased by 70.7% YoY and 34.6% HoH to INR291.5m in H2FY14. It increased by 89.3% YoY to INR508.1m in FY14.
- Raw material costs increased by 94.8% YoY and 32.0% HoH to INR159.1m in H2FY14. It increased by 112.7% YoY to INR279.7m in FY14. Staff costs increased by 51.9% YoY and 17.3% HoH to INR19.5m in H2FY14. It increased by 44.0% YoY to INR36.2m in FY14. Other expenses increased by 47.6% YoY and 16.8% HoH to INR49.9m in H2FY14. It increased by 73.5% YoY to INR92.6m in FY14.
- Operating profit increased by 48.3% YoY and 71.8% HoH to INR63.0m in H2FY14. It increased by 70.8% YoY to INR99.6m in FY14.
- Depreciation increased 77.1% YoY and 43.8% HoH to INR4.2m in H2FY14. It increased by 89.6% YoY to INR7.1m in FY14.
- Interest expense increased 52.0% YoY and 177.8% HoH to INR35.8m in H2FY14. It increased by 53.4% YoY to INR48.7m in FY14.
- Net profit increased by 35.5% YoY and by 27.6% HoH to INR18.0m in H2FY14. It increased by 75.8% YoY to INR32.2m in FY14.
- Networth increased to INR130.9m in FY14 from INR78.6m in FY13. Total borrowings increased to INR274.7m in FY14 from INR133.6m in FY13. Trade payables increased to INR164.7m in FY14 from INR62.4m in FY13. Total loans and advances increased to INR137.9m in FY14 from INR95.7m in FY13. Inventories increased to INR442.5m in FY14 from INR219.3m in FY13 and trade receivables increased to INR229.0m in FY14 from INR147.5m in FY13.
- During the financial year, SRL has repaid loans aggregating to INR200.0m and expanded the order book by signing new projects worth INR800.0m

Table 1: H2FY14 snapshot

(INRm)	H2FY14	H2FY13	YoY %	H1FY14	НоН %	FY14	FY13	YoY %
Revenue	291.5	170.8	70.7	216.6	34.6	508.1	268.4	89.3
EBITDA	63.0	42.5	48.3	36.6	71.8	99.6	58.3	70.8
PAT (Adjusted)	18.0	13.3	35.5	14.1	27.6	32.2	18.3	75.8
PAT (Reported)	18.0	13.3	35.5	14.1	27.6	32.2	18.3	75.8

% of sales	H2FY14	H2FY13	YoY %	H1FY14	НоН%	FY14	FY13	YoY %
Raw Material	54.6	47.8	6.8	55.7	-1.1	55.0	49.0	6.0
Staff Cost	6.7	7.5	-0.8	7.7	-1.0	7.1	9.4	-2.2
Other Expenditure	17.1	19.8	-2.7	19.7	-2.6	18.2	19.9	-1.7
EBITDA	21.6	24.9	-3.3	16.9	4.7	19.6	21.7	-2.1
Tax Rate	42.2	32.7	9.5	33.1	9.1	38.5	32.8	5.7

-1.6

6.5

Source: Company, Varhad Research

Ratio

NPM



6.8

-0.5

6.3

-0.3

7.8





Performance in tables

Table 2: Detailed H2FY14 Income Statement Overview

(INRm)	H2FY14	H2FY13	YoY %	H1FY14	НоН%	FY14	FY13	YoY %
Revenue	291.5	170.8	70.7	216.6	34.6	508.1	268.4	89.3
Raw Material Cost	159.1	81.7	94.8	120.5	32.0	279.7	131.5	112.7
Staff Cost	19.5	12.9	51.9	16.7	17.3	36.2	25.1	44.0
Other Expenditure	49.9	33.8	47.6	42.7	16.8	92.6	53.4	73.5
Total Cost	228.6	128.4	78.1	179.9	27.0	408.5	210.0	94.5
EBITDA	63.0	42.5	48.3	36.6	71.8	99.6	58.3	70.8
Depreciation	4.2	2.4	77.1	2.9	43.8	7.1	3.8	89.6
EBIT	58.8	40.1	46.6	33.7	74.2	92.5	54.6	69.5
Interest Expenses	35.8	23.6	52.0	12.9	177.8	48.7	31.8	53.4
Non-Operating Income PBT	8.3 31.2	3.3 19.8	153.1 57.7	0.3 21.1	2575.1 47.7	8.6 52.4	4.5 27.3	92.8 92.0
Provision for Tax	13.2	6.5	103.2	7.0	88.5	20.2	9.0	125.1
PAT (Adjusted)	18.0	13.3	35.5	14.1	27.6	32.2	18.3	75.8
Extra Ordinary	0.0	0.0	*	0.0	*	0.0	0.0	*
PAT (Reported)	18.0	13.3	35.5	14.1	27.6	32.2	18.3	75.8

Note: (*) Not Applicable, Source: BSE, Varhad Research

Table 3: Detailed H2FY14 Balance Sheet Overview

(INRm)	H2FY14	H1FY14	FY13
Net Block	32.1	22.4	23.5
Investments	0.1	0.1	0.3
Cash and Banks Balance	189.4	86.1	104.9
Inventories	442.5	318.3	219.3
Sundry Debtors	229.0	121.8	147.5
Loans and Advances	137.9	150.3	95.7
Other Current Assets	11.2	2.1	2.3
Other Non-current Assets	1.5	1.5	1.3
Total Assets	1,043.6	702.6	594.7
Equity Capital	84.1	84.1	48.3
Reserves & Surplus	46.8	33.1	28.6
Share Application money	0.0	0.0	1.7
Minority Interest	0.0	0.0	0.0
Shareholders' funds	130.9	117.3	78.6
Gross Debt	274.7	301.8	133.6
Trade Payables	164.7	109.0	62.4
Provisions & other current liabilities	472.3	172.2	318.1
Others	1.1	2.3	2.0
Total Liabilities	1,043.6	702.6	594.7

Source: BSE, Varhad Research





DISCLAIMER

Varhad Financial Consultancy Services Private Limited (Varhad FCS), an entity of The Varhad Group has taken utmost care to ensure accuracy and objectivity while writing this report based on publicly available information or from reliable sources. However, neither the accuracy nor completeness of information contained in this report is guaranteed. Opinions expressed herein are our current opinions as on the date of this report. Nothing in this report can be construed as either investment or any other advice or any solicitation, whatsoever. The subscriber/user assumes the entire risk of any use made of this report or data herein. Varhad FCS specifically states that it or any of its entities or employees do not have any financial liabilities whatsoever to the subscribers / users of this report. This report is for personal information only of the authorised recipient in India only. This report or part of it should not be reproduced or redistributed or communicated directly or indirectly in any form to any other person or published or copied for any purpose.

PUBLISHED BY

Varhad Financial Consultancy Services Private Limited (Varhad FCS) is the research and financial consultancy services entity of The Varhad Group. We have one of the best in-house research team, which has sound understanding of SMEs through clients across India. We provide project specific, company specific and sector specific consultancy services. We help companies expand businesses through network expansion. We also help in balance sheet strengthening and improvement in both credit and business profile of the company.

Head Office: Ground Floor, E07/01, Sector 1, Vashi, Navi Mumbai 400703|Tel: +91-22-64646425

|www.varhadcapital.com|

Regional Offices: B111, Parmar Chambers, Sadhu Vasvani Chowk, Pune 411001

